

SHARING EXCESS

ANNUAL REPORT '21



WELCOME



SHARING EXCESS

2021 was a great year of growth for Sharing Excess. In many ways, the opportunities we sought and the chances we took helped us find our stride. We moved towards larger operations and started new programs that carried us to bigger heights than we've ever seen. We managed more partnerships, raised more funds, and rescued more food in 2021 than all previous years of Sharing Excess combined. In 2020, we solidified ourselves as a rapid response; stepping up when the city needed us and proving to be much more than a scrappy agile student group. This year, we became the largest food rescue organization in Philadelphia, increasing our impact by 427%. We built a full-time team from the ground up and proudly deepened our relationships with food businesses, vendors, and food banks alike. There is definitely something unassuming about running a logistics and transportation business.

Of course, there are good days and bad days but when you take a step back, you get to remember that the efforts of Sharing Excess's staff, volunteers, partners, board, and just general supporters are the difference between millions of pounds of food ending up in a landfill vs. feeding hundreds of thousands of people. I can only hope what we have built here can serve as an inspiration for other cities nationwide. A big thank you to everyone who supported our work in 2021. The roadmap for success has been created and the blueprint is laid out, now our sights are set on thoughtfully scaling in the coming years. #LetsFreeFood



Evan Ehlers
Executive Director



FY2021 ANNUAL REPORT

IMPACT	7
PROGRAMS	10
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FINANCIALS	



IMPACT

SHARING EXCESS

IMPACT NUMBERS

2021

4,704,240

total pounds in 2021

17,217,521

total pounds CO2 emmissions

\$10,734,934

total retail value



204

recipients



179

vendors



55

zipcodes



7

chapters



40

volunteers



1425

routes driven

PARTNERS

COMMUNITY

DISTRIBUTION



Retail Rescue

In 2021, our Retail Food Donors helped us rescue and deliver over 530,000 meals across the city of Philadelphia. That is no easy feat. From power outages to floods, these grocery stores, restaurants, and food businesses worked hard to ensure no food went to waste on their watch. Thanks to our incredible team of volunteer and paid drivers, we navigated even the tightest of side streets to deliver food to a network of over 200 food pantries and community organizations. Now that's what we call collaboration.



Wholesale Rescue

This past year, Sharing Excess became the exclusive food rescue partner of The Philadelphia Wholesale Produce Market, managing all 18 produce vendors' food surplus and diverting it from landfills to communities. Starting in July, Sharing Excess has rescued 2.5 million pounds of fresh fruits and vegetables. Working alongside Philabundance, Share Food Program, Caring for Friends, and Blessings of Hope, we have been able to distribute this produce to hundreds of thousands of Philadelphians. We mean it when we say that these are the fruits of our labor.

"Sharehouse"

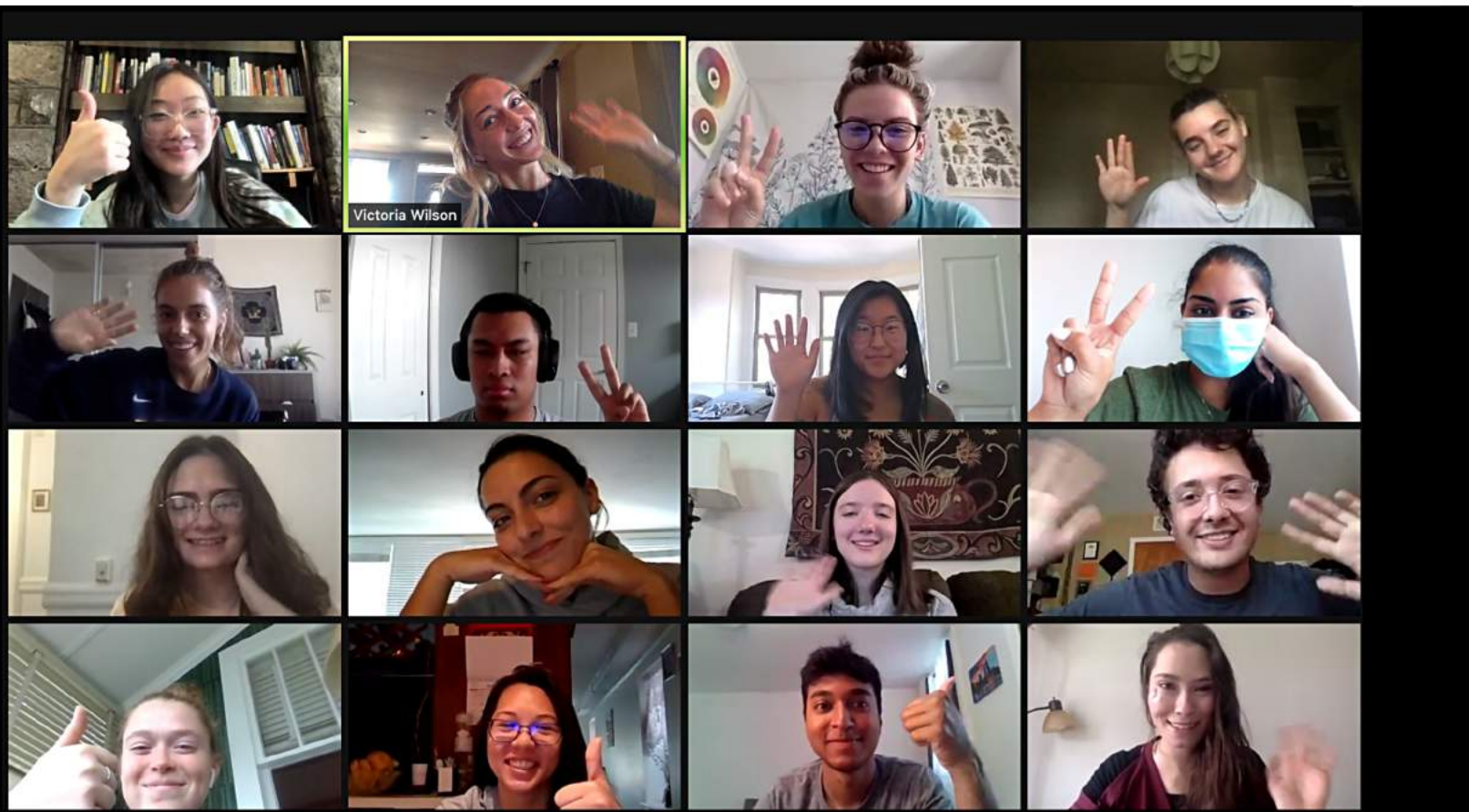
The auto-garage-turned-food-bank that we call home got a major upgrade in 2021. Along with some fresh paint and a signature wall, we converted 300 square feet into a walk-in refrigerator. This renovation allows us to store food longer and keep our produce fresh even on the hottest of summer days. The Sharehouse continues to be our Saturday hangout spot where volunteers can help us pack bags and load up vehicles for community distribution events.



Pop-Up Distributions

Whether you're producing it, cooking it or sharing it, food is a connector of people and cultures. This is especially true when you have the privilege to give it out for free. In 2021, Sharing Excess spent over 5,000 collective hours giving out free food through pop-up distributions and we loved every second of it. We worked with students, parks, schools and hospitals to set up farmers-market style distributions all over the city, all year long. The result? A fun and inviting way to both give and receive food that would have otherwise gone to waste.





Experiential Learning

Since 2018, Sharing Excess has provided part-time employment and internship opportunities for college students to work within five departments of our nonprofit. Through this experience, students are able to gain professional experience, while making a positive impact on their local community and campus. In 2021, 29 students completed successful internships with us from all over the world (thanks Zoom!) and were principal in helping rescue nearly 5 million pounds of food.



Technology

This year the Sharing Excess Food Rescue App got a major facelift that has changed the way we operate. Our web-based application is a centralized hub that connects food donors to recipients, coordinates our fleet of drivers, and tracks every pound and type of food that we rescue. By streamlining these logistical efforts, we are now one step closer to scalable food rescue technology that organizations anywhere can use to reduce waste in their city. Working smarter not harder.



FOOD DONORS



FOOD DONORS

“We are able to donate produce that would otherwise be wasted and use it to feed the community.”

- RYECO PRODUCE

Aramark
Bar Bombón
Bart’s Bagels
BRS Produce Company
Caring for Friends
Collotti & Sons Inc.
Common Market
Coosemans Philadelphia
Dairy Pricing Association
Drexel Turkey Project
E.W. Kean Co.
Food Network Home Studio
G&G Produce Inc.
GIANT
GoPuff
Hip City Veg
Jaws Youth PlayBook
Jetro
John Vena Inc.
Keep It Real Ministries
Klinghoffer Brothers
KOIA
Luhv Vegan Deli
M Levin and Company, Inc.
May Media Group
Misfits Market
Mount Airy Groceries
Nardella, Inc

North American Produce Company
Nourish Juice Bar
Paul Giordano & Sons, Inc
Philabundance
Pinto Brothers Inc
Procacci Brothers - Garden State Farms
Produce Interchange
Project HOME
Rastelli’s
Ronald McDonald House
Sadler Products
Saint Joseph’s University
Saxbys

Seashore Fruit & Produce Co.
ShopRite
Snap Kitchen
South Square Market
Spread Bagelry
Sprouts Farmer’s Market
Starbucks

Seashore Fruit & Produce Co.
ShopRite
Snap Kitchen
South Square Market
Spread Bagelry
Sprouts Farmer’s Market
Starbucks
Stemilt Growers
Target
The West Philadelphia Bunny Hop
TMK Produce
Trader Joe’s
Villegas Produce
Vistar PFG
Viva Tierra Organic Inc.
Wawa
Wick & Brother, Inc
Yates Mushroom Company

Our partnership with Sharing Excess has been an incredible part of our growth in Philadelphia. Together, our work helps our company reduce waste and feed the community while also sharing resources. It is truly a pleasure to work with a group whose values are aligned and together we will continue to make a positive impact into our community.

- THE GIANT COMPANY



COMMUNITY

FOOD RECIPIENTS

18th District Community Townwatch
2300 Harold Street Civic Association
AHARI
Allegheny Avenue Arts Festival
Amen Brown
Aquinas Center
Bebashi
Belfield Recreation Center
Belmont Alliance Civic Association
Bethany Indonesian Church
Bethel Presbyterian Church
Bethesda Project
Bible Way Baptist Church
Blackwell Culture Alliance, Inc.
Blessings of Hope
Bok Bar Community Fridge
Bona Fide Giving
Breaking Bread on Broad
Brith Sholom House
Calvary Street Augustine Episcopal Church
Canaan Family Life Center
Care Nest Home Care Agency
Caribbean Community in Philadelphia

Caring For Friends
Casa de Dios Fresca Uncion Central
Cathedral Park CDC
Chicks Community Fridge
CHOP
Christ Lutheran Church

“Many of our communities are migrant and invisible frontline workers who lost their jobs due to the pandemic. Without government support, they relied on the food that Sharing Excess was able to provide us. Your support continues to make a big impact on so many families when it matters the most”

- AQUINAS CENTER

Christian Stronghold Church
Christy Recreation Center
Church of the Advocate
Church of the Annunciation
City Wide Mutual Aid
Coaches Who Care
Cobbs Creek Recreation Center
Community Pop-Up: Malcolm X Park
Core 7 Community Development

Cornwells United Methodist Church
Harvest Ministry
Councilmember Katherine Gilmore
Richardson
Covenant Family Praise Center

Darby Recreation Center
Delaware County Community College
Double Trellis Food Initiative

“Share Excess is a pillar of the community.”
- EDDIE'S HOUSE

Drexel University
East Falls Community Fridge
Eddie's House
Elks Lodge and Neighborhood
Embracing Truth Ministries
Empowering Cuts
Evelyn Graves Christian Academy
Everybody Eats
Families Are Victims Too
Fathership Foundation
First Corinthian Baptist Church
Focused Athletics
FridgesAndFamily
Friends Rehabilitation Center
Furness High School
Germantown Community Fridge
Global Leadership Academy
Golden Star Baptist Church
Grace Lutheran Church
Greater Hope Christian Academy

“Working with Sharing Excess has deepened our relationships with key retail donors and SE’s collaborative and enthusiastic attitude continues to advance the food rescue landscape” - PHILABUNDANCE

Haddington Elderly Housing	Keep It Real Ministries	Neighbors for Neighbors	People’s Emergency Center
Harry’s Hands to Help and Heal	Keith Dawson Foundation	New Testament Church of God	People’s Kitchen
Helping Hand Rescue Mission	Kingdom Harvest International	Nochumson PC	Philabundance
Hestonville Civic Association	KIPP Dubois Collegiate Academy	Northwest Mutual Aid	Philadelphia Alliance for
Higher Ground Church International	Lansdowne YMCA	Nutritional Development Services	Community Improvement, Inc.
Highway Church of Christ Pillar & Ground of Truth	Lombard Central Presbyterian Church	Old Jerusalem Church of the Living God	Philadelphia Anti-Drug/Anti-Violence Network
Holmes School Senior Citizens	Lucien Blackwell Community Center	Old Pine Community Center	Pinn Memorial Baptist Church
Holy Family Home	Mama-Tee Community Fridge	One Day at a Time - Addiction Recovery Services	Prevention Point
Holy Temple Church	Mantua Haverford Community Center	Operation Save Our People	Provision of Grace World Mission Church
Home Deliveries	Mario’s Market	Paradise Emmanuel Tabernacle Baptist Church	Redeemer Tabernacle Baptist Church
Homies Helping Homies	Mid-Atlantic Regional Cooperative (MARC)	Parkside Association Of Philadelphia	Remnant Church of God
Hub of Hope	Mighty Writers	Parkway Central Library	Reputable Solutions Homecare LLC
Ibis Lounge	Mill Creek Baptist Church	Pat Peterson (Community Champion)	Residents of Cathedral Park
Iglesia Cristiana Avivamiento	Millennium Foundation Inc.	Pathways to Recovery	RHO Fraternity
Iglesia Metodista Libre	Monumental Baptist Church	Patriot Home Care	Ridley Area Branch YMCA
Islamic Group of North Africa	Mother Bethel A.M.E. Church	Penn Memorial Baptist Church	River Park House
It Takes A Village, Inc.	Mount Airy Groceries		
JFCS Groceries	Mount Tabor CEED Corporation		
John Fox Towers	Multicultural Community Services		

Ronald McDonald House Charities
Rowan House Philadelphia
Safe Hub Philadelphia
Saint Joseph's Baptist Church
Saint Joseph's University
Saint Paul's Baptist Church
Saint Vincent de Paul Catholic Church
San Antonio Food Bank
Sarah Allen Senior Home
Savage Sisters Recovery
SEAMAAC
Service is the KEY
Share Food Program
Sharon Baptist Church
Siloam Baptist Church
Snyder Avenue Congregational Church
Social Impact Cafe
South Philadelphia Community Fridge
South Philadelphia High School
South Philadelphia Presbyterian Apartments
Spring Garden CDC
Stephen Jackson Event

Stephen Smith Towers/CSFP
Sunday Breakfast Rescue Mission
Sunday Love Project
Surge Recovery
Tabernacle Lutheran Church

University City Hospitality Coalition
University Square Plaza Senior Apartments
Victory Memorial Baptist Church
Vine Memorial Baptist Church
Wayland Temple Baptist Church

**We have been able to consistently
provided opportunities for fresh fruit and
vegetables to enter into many homes
within food deserts.**

- SOCIAL IMPACT CAFE

Temple University
The Block Gives Back
The Caring Together Program at Drexel
The People's Baptist Church
The People's Fridge
The Powelton Fridge
The Salvation Army
The Simple Way
The West Philadelphia Bunny Hop
Tibil (Community Champion)
Total Praise Ministries
University City Hospitality Coalition

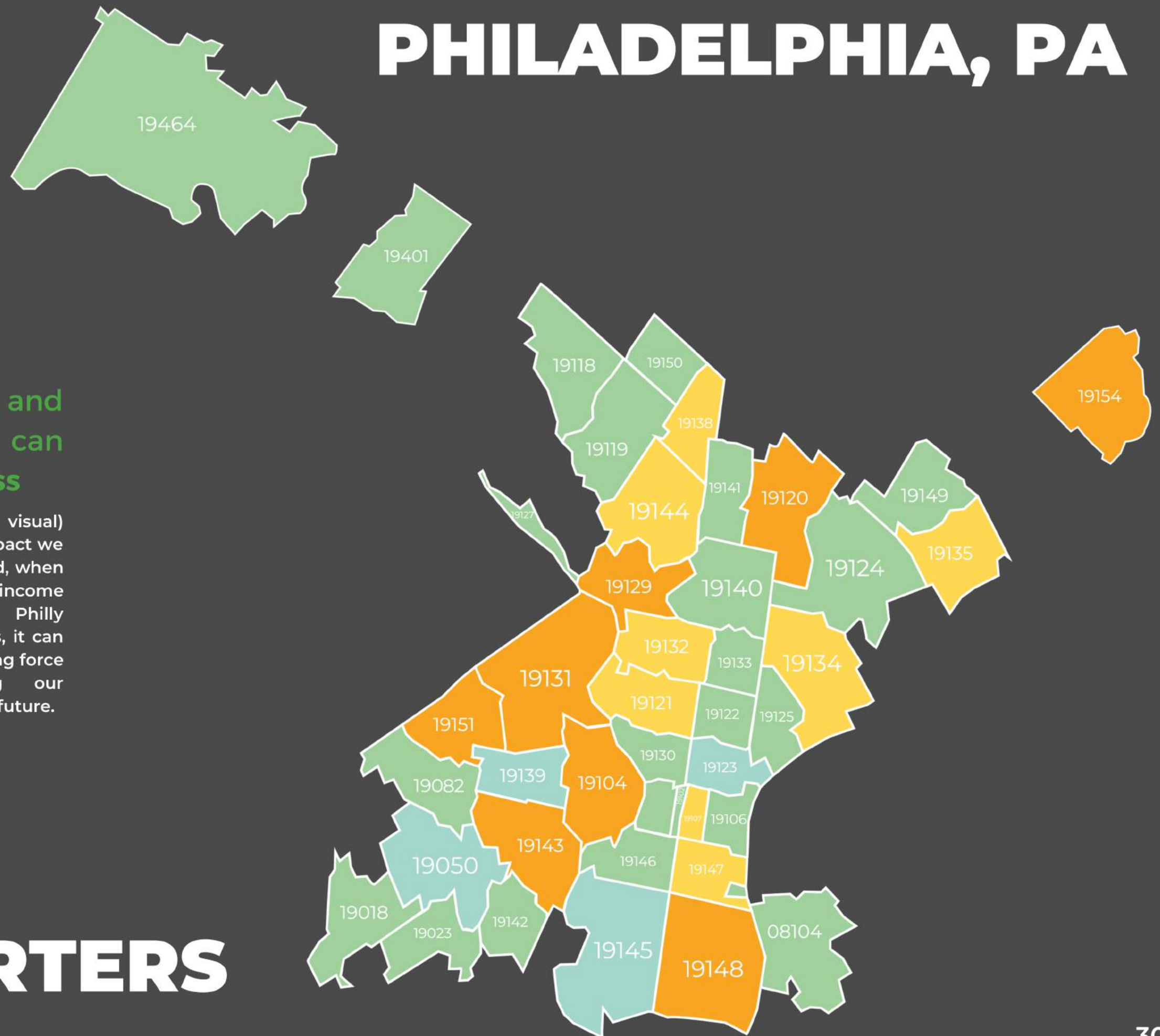
We Never Say Never
West Philadelphia Community Fridge
West Philadelphia Senior Community Center
West Poplar Apartments
West Powelton Concerned Community Council
Yafavtrashman
Yo Mama's Kitchen

PHILADELPHIA, PA

Through data tracking and impact mapping we can **improve access to excess**

Since 2018, Sharing Excess has realized the importance of tracking, weighing, categorizing, and locating every pound of food we rescue - from pickup to delivery. Our heat map (shown right) gives us a holistic (and visual) view of the impact we have made and, when compared to income maps of Philly neighborhoods, it can be a guiding force in informing our impact for the future.

HEADQUARTERS





VOLUNTEER

Andre



"Sharing Excess has reestablished purpose in my life"

Andre first became interested in Sharing Excess because, in his words, he "enjoys helping deserving, fellow Philadelphians". While that is 100% true, our introduction to Andre was the coincidental fate of his daily neighborhood walk and an SE event happening just a block away from his home. In a short amount of time, Andre went from a helping hand to a vital piece of the pie that makes up our volunteers.

"Working with Sharing Excess to distribute food at the Malcolm X Park every Saturday has reestablished purpose within my life from the life-altering accident that I was in. What I have learned (by working amongst these new agers), is that I have not learned enough, but I now know how to best interact with persons of different age groups."

"In totality, working with Sharing Excess is my favorite thing about working for Sharing Excess", says Andre "I have been blessed to be gifted with positivity at every distribution event". And that positivity is contagious. To all the Andre's of the world, we can't do it without you.

"Even if I do not donate food, I can do my part to alleviate hunger"

"The idea of eliminating food waste stood out to me and sparked my interest in Sharing Excess. As a general population, we waste food when there are people who would really appreciate having the food we waste. I felt that even if I do not donate food, I can do my part to alleviate hunger. **Volunteering with Sharing Excess has taught me gratitude; I am more grateful for every little opportunity I get in life.** I also see volunteering with SE as some form of exercise from lifting boxes, setting up the tables to running around to hand food to cars at the stop sign. - ABDUL O.



"Sharing Excess has welcomed me into their caring community"

I moved to Philadelphia last summer and was eager to connect to the city through service. Because I work full-time in food waste policy, I was thrilled to be connected with Sharing Excess and address the interconnected issues of food waste and food insecurity on the ground. Since October, I have volunteered in several capacities but primarily as a last mile delivery driver. I love the challenge of tetris-ing 500 lbs of groceries into my sedan, and the joy of drop-offs even more! SE has welcomed me into their caring community, and **I cherish every opportunity I have to volunteer with and befriend the amazing people involved.**"

- SAMANTHA G.



USDA

Introduced in 2020, the USDA Farmers to Family Food Box Program was the first of its kind and changed how many hunger relief organizations operated, including our own. Premade boxes of milk, cheese, protein, fruits, and vegetables all in one package that we mobilized to distribute every week from January until May. This opportunity taught our startup team how to distribute up to 80,000 lbs of food in as little as 24 hours. It forged some of our closest recipient relationships that we have to this day. Not to mention we mastered accepting tractor-trailer deliveries down our one-way residential street.

PWPM

Upon the end of the USDA Farmers to Family program in May, our team scrambled to reinstate the influx of food we were previously distributing. Alex Havertine, our Sourcing Director made the fateful call in June that changed the course of our company and forged a partnership with The Philadelphia Wholesale Produce Market, the largest indoor refrigerated produce market in the world. We set up a never before seen sorting operation, the first of its kind in PWPM that resulted in saving hundreds of thousands of pounds of produce for Philadelphians. This operation deepened our relationship with local food banks and opened the door for a new understanding of SE's future position as an innovator in social waste management.



SHAWN MENDES

To our delightful surprise, our Philly success story made global headlines and in 2021, Sharing Excess became the recipient of Shawn Mendes Wonder Grant. As the sole North American recipient of this designation and funding, we proved that our grassroots organization can leverage the influence of celebrities to spread awareness to help feed people. Shawn gratefully invited us to meet him and continues to keep the conversation around food waste and insecurity going. Shawn, we love you!



MILKY CHANCE

Coming all the way from Berlin, German rock band, Milky Chance met our team in Boston to do a popup food distribution before performing at their sold-out show later that night. It was truly wild to see the band that has been the anthem of SE since we first began, help us spend a day distributing food and sharing our mission. Not only was the band incredibly curious and helpful, they told their entire fan base about the day they spent volunteering with us and the importance of the work we are doing. The band members Clemens Philipp, Antonio and Sebastian helped us from setup to breakdown with no task being too small for them to tackle. Thank you, boys and come back soon!!

SAN ANTONIO

This year, SE finally dipped its toes into national food distribution. After being contacted via social media, we were able to connect the pieces and save 40,000+ pounds of broccoli from a San Antonio farm that was experiencing sweltering heat waves and warehouse overages. Our distribution team stepped up to the plate to facilitate a remote delivery from thousands of miles away and halfway across the country. Brocc on team!



APP

Each week in 2021, we diverted an average of 100,000 pounds of food- that is a number that is still hard to wrap our heads around. This is all thanks to a ton of boots-on-the-ground-work, an incredibly passionate network of volunteers, and some pretty kickass tech that keeps it all in sync. Our tech team did an outstanding job this year creating custom technologies to help us track every single food donation that we accepted and distributed and a place where all volunteers can see and celebrate their own personal impact. Tech is and will continue to be at the center of how we operate and we are excited to share our app with the world in the near future.

LEADERSHIP



TEAM



Terri Wiggins

President



Garrett Gillin

Vice President



Quazi Khaled

Treasurer



Paul Madarieta

Treasurer



Zoraida Cordero

Treasurer

ADMIN

Evan Ehlers
Victoria Wilson

DISTRIBUTION

Sarah DiPasquale
Alex Havertine
Hannah Newlands
Lucy Doren
Harry Welsh
Matt Leger
Andre Powell

DATA

Sonali Mehta
Kiry Mompho
Jackie Welby

MARKETING

Grace Carter
Valentina Angelkova
Elsa Panczner

TECH

Ryan McHenry
Luke Shin
Sam Nguyen
Abdullah Dawud-
Sulaiman
Armando Parra

CAMPUS

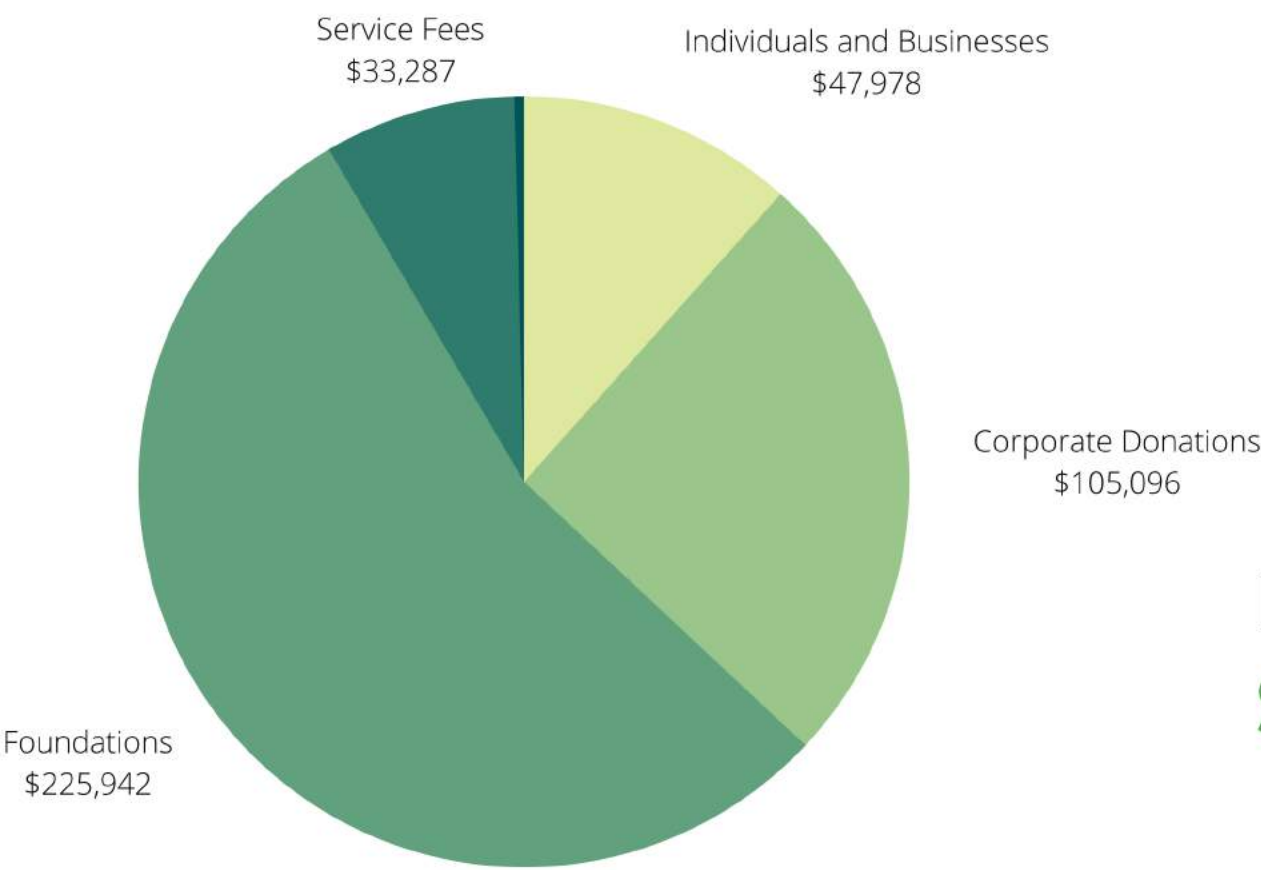
Cara DePiano
Christiane Umutoni
Dakota Armstrong
Jenica Miller

BOARD

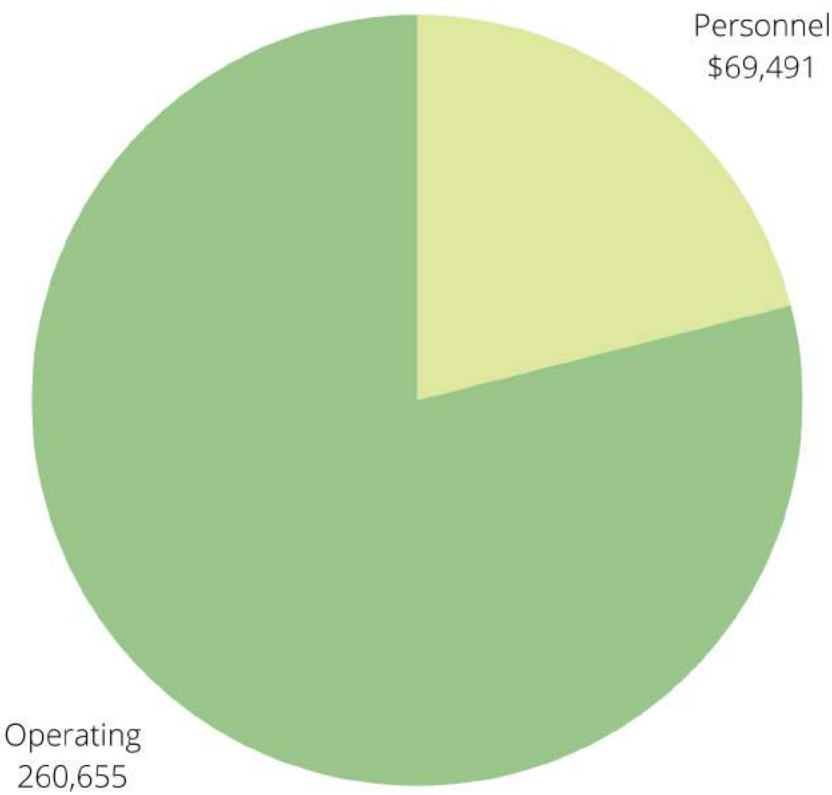
FINANCES

ASSETS

Cash and Cash Equivalents	\$414,007.91
Prepaid Expenses	\$414,007.91
Equipment and Vehicles	\$165,966.00
Total Assets	\$651,827.34
Liabilities	
Accounts Payable	\$34,043.86
Accrued Payroll Taxes and Benefits	\$6,110.21
Total Liabilities	\$40,154.07
Net Assets	
Total Net Assets	\$611,673.27
Total Liabilities and Assets	\$651,827.34



REVENUE
\$414,777



EXPENSES
\$330,146

A Little Help Foundation
American Endowment Foundation
Carriker Family Charitable Fund
Connelly Foundation
Drexel University
Driftwood Fund
Ed & Gladys Bailey Charitable
Foundation
Fairlife Grant Program
Falconhead Foundation Inc
Fifth Generation / Love Tito's
Harman Deutsch Ohler Architecture
Insomnia Cookies LLC
Leo & Peggy Pierce Foundation
Liberty Bell Management
NBC Universal Foundation

Philabundance
Philadelphia Department of Human
Services
Raymond A Reed Charitable Fund
Regional Produce Cooperative
Seemon H and Natalie E Pines
Foundation
Share Food Program
Shawn Mendes Social Impact Fund
The Gordon Charter Foundation
The Patricia Kind Family Foundation
The Pray Family Foundation Inc
The Spruce Foundation
Tuttleman Foundation
Union Benevolent Association
W.K Kellogg Foundation

DOORS



THANK YOU

For many, 2021 was the year of comebacks - of new processes and faces and ways of doing business. For us, 2021 was a year of strength; strengthening partnerships, relationships, strategies and friendships. We grew closer than ever to the communities we serve and rescued nearly double the amount of food we originally projected. Our team of staff, volunteers and board members worked tirelessly to source, sort and distribute millions of pounds of fresh produce and other grocery items. As it goes with logistics, we had our ups , downs, and maybe one too many flat tires. Luckily, one thing that remained constant was the incredible mutual aid scene in Philadelphia. This year we saw the introduction of dozens of community fridges and an

incredible community that stepped up to help close the gap between excess and scarcity. What more could we ask for? As we close the chapter on another year of growth, we can't help but think of the incredible people we met who took our mission and made it their own. To the volunteers who waved signs, brought the dance moves, and stayed until every last bag was gone; thank you. To the partners who gave food, time, advice, recognition, donations and connections; thank you. To every person who reposted us on social media, entered a raffle, and told our story to friends and family; thank you. And to our team, (including every student we worked with) you are the most badass team there is, and we would be nothing without you; we love you and **THANK YOU.**

With love, **Sharing Excess**